

Message Text

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TO AMEMBASSY LAGOS PRIORITY

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E.O. 11652:N/A

TAGS: BTRA, NI

SUBJECT: VISIT OF DAVID STEINMAN

DAVID STEINMAN OF STEINMAN AND MERN'S, INC., 45 PARK PLACE,
NEW YORK, NEW YORK 10007, 212-349-3242 WILL ARRIVE IN LAGOS
JULY 31 TO MEET WITH NIGERIAN BUSINESSMEN INTERESTED IN THE
PURCHASE OF MEN'S SHOES, SUITS, SHIRTS AND SPORTS WEAR.
STEINMAN WISHES TO USE SPACE IN BUSINESSMEN'S CENTER FROM
AUGUST 2 THROUGH 14 TO MEET WITH PROSPECTIVE BUYERS.
STEINMAN HAS CONTACTED A NUMBER OF POTENTIAL NIGERIAN BUY-
ERS DIRECTLY AND INSTRUCTED THOSE WHO ARE INTERESTED IN
MEETING WITH HIM TO CONTACT EMBASSY TO GIVE THE TIME AND
DATE FOR DESIRED MEETING.

STEINMAN AND MERN'S, INC. IS A NEW EXPORTING COMPANY, EMPLO-
YING SEVEN PEOPLE, ESTABLISHED ABOUT APRIL 1976 BY DAVID
STEINMAN AND STEVEN MERN'S. CREDIT REPORT ON FIRM IS NOT
AVAILABLE. CHARACTER OF TWO MEN HIGHLY RECOMMENDED BY A
NEW YORK BANK. BANK ALSO INDICATED THAT MERN'S FATHER
----- IS OWNER OF SYM'S DEPARTMENT STORE CHAIN WITH STORES
IN NEW YORK, NEW JERSEY, AND FLORIDA. HABIB

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